



# REAL DEAL COLLECTION

*Buy and Sell Authentic Designer Handbags & Accessories*

## Consignment & Selling Agreement

REAL DEAL COLLECTION will gladly sell your authentic, designer handbags and accessories through our website and other selling venues. We offer 3 ways to sell: directly to us, trade-in for store credit, or on consignment. Please read this agreement carefully to ensure a long and happy relationship.

### Item Criteria

- 1) Authentic high-end designer brand, like Balenciaga, Bottega Veneta, Chanel, Chloe, Louis Vuitton and Hermes.
- 2) Gently used to like new condition, without significant defects.\*  
\*Any repairs must have been done so by the designer's authorized repair center. Please do not send us items "restored" by other companies.
- 3) Handbags and small leather goods. Alexander McQueen & Hermes silk scarves. No sunglasses, no shoes. Signed jewelry, watches and Balenciaga Biker Jackets will be considered on a per item basis.

### Process

Upon receipt, Real Deal Collection will be responsible for the promotion, care and customer service associated with selling your items, including authentication, market price evaluation, professional photography, detailed description, Internet listing, E-mail promotion, customer communication, secure packaging, shipping and insurance of your property. We will take all necessary steps to sell your item quickly for the best price possible.

### Payments

We issue payments via bank checks sent by US Mail and electronically thru PayPal in USD. Bank wire transfers can also be issued into your local currency for a \$20 USD wire initiation fee. For consignments, we pay you after the buyer has received the item and the transaction is complete. Consignment payments are sent at least twice a month. Consignors will receive a detailed invoicing of all associated fees and records pertaining to your sold items. Direct buy and trade-in store credit payments are made after the bag has been received and our authenticator has certified the bag's authenticity. The authentication may take several days, depending on the brand, and we will issue payment as soon as possible.

### Selling Option 1: Direct Buy

We will buy select Balenciaga items outright for a fair value after authenticity has been verified. Not all items will be eligible for direct buy offers; it depends on many factors including style, condition, popularity, etc. Typically, direct buy offers will be 50% to 65% of the appraised resale value and is not based on the original retail price. Due to market fluctuations, direct buy offers must be accepted within 7 days of the offer date, otherwise the offer shall be considered expired. You'll get paid quickly although if you have a little patience, you can earn more for your item with trade-in or by consigning it with us.

### **Selling Option 2: Trade-In Store Credit**

We will issue B-Bag Bucks store credit for select Balenciaga items. You do not have to wait for your trade-in items to sell. Store credit can be used immediately, including towards existing layaway orders and those on hold with a good faith deposit. Not all items will be eligible for trade-in offers; it depends on many factors including style, condition, popularity, etc. Due to market fluctuations, store credit offers must be accepted within 7 days of the offer date, otherwise the offer shall be considered expired. Once accepted, store credit never expires.

### **Selling Option 3: Consignment**

We will sell your authentic high-end designer items in return for a percentage of the price after the item has sold. We charge a low commission rate of 30% of the final selling price plus a listing fee of \$25. We cover all sales transaction expenses such as credit card fees, PayPal fees, Google Checkout fees, in addition to all the process expenses detailed above to sell your items. Any item sold on eBay.com will be charged the associated eBay fees. Consignment fees only apply to items sold.

### **Consignment Term & Item Pricing**

Each item is listed for sale on our website for a minimum of 90 days:

- Initial price is determined according to current market value through our research data.
- After 30 days the price will be reduced by 10%, and after 45-60 days the price may be reduced again by 10%-15% based on market conditions.
- If 75 days have passed the item may be sent to auction on eBay with a starting price 20% below the last listed price.
- After 90 days we can return your item at our expense, per your request.

You may contact us at any time to discuss pricing and selling options, such as deeper discounts for a faster sale, using the item as a promotional feature, or including additional photos, etc.

### **Consignment Cancellation**

Due to the expense, work and time invested, there is a \$50 cancellation fee for each item you want returned before it has been listed for sale for at least 90 days. If your item has not sold within the 90-day term, you may request for us to return it to you at no charge or you can allow it to remain for sale for an additional period of time.

### **Disclaimers**

Although we take every precaution to protect your items against loss or damage while they are in our care, Real Deal Collection is not responsible in the event of theft, fire, flood, or act of nature while in our possession. We will file an insurance claim with our insurance company to recover damages for your loss, but we cannot guarantee that you will recover any monies for your lost or damaged item.

We put in a tremendous amount of time researching the authenticity of each item. Any item that cannot be authenticated with complete confidence will be refused. We reserve the right to refuse any item that does not meet our standards and it will be returned to you at your cost. We are very confident in our authentications, however, in the unlikely possibility that your item is found to be a reproduction after its sale, you agree to be responsible for and cover any damages that Real Deal Collection may encounter as a result.

We are not responsible for any item lost or damaged by the carrier during shipment to us. Please be sure to pack your items securely and send parcels with a tracking number, insurance and signature upon delivery. International consignors will be responsible for any import taxes, customs fees or handling fees associated with international deliveries.

**If you have any questions, please contact us:**

E-mail: info@realdealcollection.com

Phone: (505) 795-5979

Real Deal Collection  
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Santa Fe, NM 87505

By signing this agreement, you hereby affirm agreement with all of the points outlined in this document, and that you are the lawful owner of all the merchandise you are send to us. This agreement can be terminated upon receipt of written notice signed by you, subject to the cancellation clause described above.

Please enter your contact information below. Sign, date and return this agreement with the items you would like to sell. We will keep this agreement on file for any future items you send us. Any direct buy or trade-in offer we make is not guaranteed until the item is examined physically for condition and authenticity confirmed.

(Please Print) Full Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City and State/Province \_\_\_\_\_

Postal/Zip Code and Country \_\_\_\_\_

Phone Number \_\_\_\_\_ E-mail Address \_\_\_\_\_

x

\_\_\_\_\_  
Signature and Date

**What is your preferred method for receiving payment?**

**Please mark your preference(s) below:**

- Store credit.       Mail a check.       PayPal payment.       Bank wire transfer.

**List ALL items you are sending, and as much information as you can about each.**

Item Name	Comes with	Conditioners Used	Retail Price